



Curriculum Vitae

Name: Neharika Vohra

Position : Professor, Indian Institute of Management, Ahmedabad

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Brief CV:

Specialist in behavioural science and currently working as Professor in Organizational Behaviour area at IIM Ahmedabad. Holds two post-graduate degrees and Ph.D from University of Manitoba, Canada. She was the first rank holder in graduation and post-graduation in India. Holds extensive experience with the corporate sector as an independent director, consultant, coach, and mentor. Has been involved with a large number of top companies in executive education. Has served as Chairperson of IIM Ahmedabad's Doctoral Program (Fellow Program in Management), Editor of Vikalpa. Has published over 70 peer-reviewed research papers in top-level international and national journals and authored 3 books. Has guided more than 15 Ph.D students at IIMA. Has been involved in Centre for Innovation and Incubation in Entrepreneurship at IIM Ahmedabad. Served as founding Vice Chancellor of Delhi Skill and Entrepreneurship University (a state university formed as an Act of the Delhi State). Has served on the board of IIMA and the academic council of several national level Institutions.

Education

University of Manitoba, Winnipeg, Canada

1992 - 1995 Ph.D. - Social Psychology
 1989 - 1992 M.A. - Social Psychology
Utkal University, Bhubaneswar, India
 1986 - 1988 M.A. - Developmental and Educational Psychology (Ranked 1st)
Sambalpur University, S.K.D.A.V. College, Rourkela, India
 1982 - 1986 B.A.(Hons.)- Psychology and Minor in Economics (Ranked 1st)

Full time Faculty Positions

Designation	Organization	Duration		Experience (in years and months)
		From (Date)	To (Date)	
Vice Chancellor	Delhi Skill and Entrepreneurship University	8.10.2020	To date	1 years 11 months
Professor	Indian Institute of Management, Ahmedabad	1.1.2008	Till date	14 years 2 months (on leave from 8 th October, 2020)
Associate Professor	Indian Institute of Management, Ahmedabad	6.9.2002	31.12.2007	3 years 6 months
Assistant Professor	Indian Institute of Management, Ahmedabad	6.9.1999	5.9.2002	3 years 3 months
Assistant Professor	Xavier Institute of Management, Bhubaneswar	1.6.1995	31.8.1999	4 years 6 months

Visiting Faculty

Visiting Professor at University of Manitoba, 1996, 2000, 2002 (2 months in summer).
 Visiting Professor at University of Erlangen, Nuremberg, Germany, 2014, 2015 (15 days in summer).
 Visiting Professor at University of Erlangen, Nuremberg, Germany (November 2017)

Teaching Experience (26 years)

(University of Manitoba, Canada, XIM, Bhubaneswar, Indian Institute of Management, Ahmedabad)

Designed and taught the following courses:

- * Interpersonal and Group Processes
- * Individuals in Organizations
- * Research Methods
- * Management Across Cultures
- * Leadership and Team Building
- * Selection and Assessment
- * Applied Behavioral Science

- * Statistical Applications in Psychology
 - * Social Psychology
 - * Gender Lens on Corporate Policies
 - * Explorations in Role and Identity

Doctoral level courses

Current Interests:

- Changes in higher education
- Skilling education
- Leadership in organizations
- Women as leaders
- Change management
- Educational leadership
- Diversity and Inclusion
- Quality education for remote and rural populations
- Entrepreneurship and Incubation

Contribution to Institution Building

- **Set up a new university;**
 - set up 16 new courses;
 - admitted 6000 plus students in the first year
- **Chairperson Centre for Innovation and Incubation in Entrepreneurship Initiatives since 2016**
 - As Chairperson of CIIEI I have been instrumental in mentoring the work of the Centre and nurturing research in entrepreneurship and incubation
 - I have been involved in the selection of several entrepreneurs
 - Have designed courses on teaching entrepreneurship
 - Have mentored and designed several Acceleration Programs
 - Have been on the investment committee of Bharat Innovation Fund
- **FPM Chair for three years 2013 to 2016**
 - Coordinated the 3rd Indian Academy of Management International Conference at IIMA in 2013 December
- **Editor Vikalpa for four years**
- **Coordinator Exchange Student Program for three years 2003-2006**
- Faculty Development Program Chair 2008
- Management Education Program Chair 2008
- **Served on Executive Council of all the major programs at the Institute (PGP, PGPX, PGPPMP, FPM, Admissions, Library and Research and Development, Management Development)**
- **Mentor to the Counselling Centre for the last 15 years**
- Placement Chair at XIMB in 1998
- **Coordinator of Small Industries Management Cell at XIMB 1995-1998**
- On the selection of faculty for IIM Nagpur, IIM Jammu, IIT Roorkee, MDI, and other institutes
- On the promotion committee of several faculty from IIM Bangalore, IIM Calcutta, IIM Indore

Editorial Responsibilities:

- Editor of Vikalpa: A Journal for Decision Makers from 2007-2012

- Associate Editor of Psychological Studies from 2016-2020
- Area Editor of Journal of Indian Business Research 2012-2016.
- Editorial Board of Evidence Based Journal of Human Resource Management since inception in 2014
- Served on the editorial board of Journal of Management for three years
- Served on the editorial board of IIMB Review for three years
- Served on Editorial Board of Vikalpa: A Journal of Decision Makers
- Served as Book Review Editor of International Journal of Cross-Cultural Management
- Served as Associate Editor of Indian Psychological Abstracts and Reviews from June 1997-Dec 2004
- Special Issue co-editor for Vikalpa: The Journal for Decision Makers. Special Issue on the 3rd Indian Academy of Management Conference, 2014, 39(2).
- Special Issue co-editor for Thunderbird International Business Review.
- Reviewed several articles for International Journal of Cross-cultural Management, Psychological Studies, Human Resource Journal, Human Relations, International Journal of Human Resource Management, Canadian Journal of Behavioural Science

Supervision of PhD students

Current:

- PhD supervisor of Kashika Sud and Chayanika Bhayana in OB Area

Completed Supervision

- Shiva Kakkar of OB Area, 2019
- Smriti Agarwala, OB Area 2017
- Sanket Sunand Dash, OB Area, 2017
- Vijayta Doshi of OB Area, 2014
- Manoj Mottiani of Marketing Area, 2014
- Nobin Thomas in the Organizational Behavior Area, 2014
- Rahul Sheel in the Organizational Behavior Area, 2013
- Arvind Shatdal in the Organizational Behavior Area, 2012
- Nisha Nair in the Organizational Behavior Area, 2009
- Abhishek Goel in the Organizational Behavior Area, 2008

Thesis Committee

- Rubaina Srivastave, RJMCEI, in process
- Karan Babbar, RJMCEI, 2022
- Joel Xavier, RJMCEI, 2021
- Priya Narayanan of Marketing Area, 2020
- Ankur Kapoor of Marketing Area, 2019
- Pinaki Kar of Marketing Area, 2018
- Supriya Sharma of OB Area, 2017
- Kapil Khandpekar of Marketing Area 2016
- Dharma Raju Bathini in OB Area, 2015
- Safal Batra in Business Policy Area, 2014
- Jyotsna Mayank in Marketing Area, 2013
- Roopika Raj in Marketing Area, 2013
- Twisha Anand in the Organizational Behavior Area, 2012
- Benny Joseph in Communication Area from South Gujarat University, 2011
- Abhishek in the Marketing Area, 2011
- Anita Sarkar in the Personnel & Industrial Relations Area, 2010

- Ranjit Namboodri in the Organizational Behavior Area, 2007
- Meenakshi Aggarwal in the Organizational Behavior Area, 2006
- Ramakant Mishra in the Marketing Area, 2005

Thesis Examination

- Served as thesis examiner of several doctoral students at IIMA
- Served as thesis examiner of candidates at IIMB, IIMC, IIM Kashipur, IIM Shillong, XLRI, IIT Delhi, IIT Kharagpur, IIT Madras, IIT Mumbai, XIMB, TISS, University of Delhi, University of Goa, University of Mumbai, Andhra University, MDI Gurgaon
- Served as External Examiner of candidate at University of Twente, Netherlands, Multimedia University, Malaysia, AIT Bangkok.

Awards/recognition received

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| | University of Manitoba |
| • Best Instructor Award/1995 | |
| • Young Psychologist Award/1996 | International Congress of Psychology |
| • Women Achiever Award/2015 | FICCI FLO |
| • Learner Award/2016 | OD Round Table |
| • Best Case Award/2016 | IIMA |
| • Best Paper Award 2007 | NAOP |
| • Best Paper Award 2017 | Pan IIM Conference, IIM Kozhikode |
| • Best Paper Award 2018 | Pan IIM Conference, IIM Trichy |
| • Business Standard, 2022 | Top 10 women in Higher education |

Board Memberships

Serving at Present

- Independent Director at Star Union Daichi Limited
- Independent Director, Harsha Engineers Ltd
- Director, CIIE Initiatives
- Director, CIIE Advisors Private Limited
- Director, CIIE Regional Innovation Foundation
- Member, Academic Council of School of Human Resources, XIM Bhubaneswar
- Member, Advisory Council, Vidyashilp Academy, Bangalore

Served in the past

- Independent Director at Zee Entertainment Private Limited
- Faculty representative in the Board of IIMA
- Member, Advisory Board, Beyond Diversity
- Member, Governing Council of IIPM, Kansbhal
- Member, Governing Council member of School of Human Resources, TISS Mumbai
- Academic advisory board of IRMA
- Member, SAAJHA

Research

Peer Reviewed Journals

Adair, J.G., Puhan, B.N. & Vohra, N. (1992). Indigenization of Psychology: An empirical assessment of progress in psychology. International Journal of Psychology, 28, 149-169.

Adair, J. G., Pandey, J., Puhan, B. N., Begum, H., & Vohra, N. (1995). A comparison of Indian and Bangladeshi responses regarding factors influencing discipline development. Journal of Cross-Cultural Psychology, 26, 392-407.

Vohra, N. (1997). Harmonizing social relations in changing pluralistic realities. Trends in Social Science Research, 4, 171-175.

Vohra, N., Adair, J.G. (2000) Life Satisfaction of Indian immigrants in Canada. Psychology and Developing Societies, Vol 12 (2), 109-138.

Vohra, N. (2000) Are you likely to ingratiate in a context you are unfamiliar with? Journal of Indian Academy of Applied Psychology, Vol 26, 103-107.

Vohra, N. (2001) Improving the veridicality of post experimental questionnaires. Psychological Studies, Vol 46, 28-33.

Vohra, N., & Sharma, B. (2002) Harnessing multiple mental models as a training technique for increasing understanding of people issues. Indian Journal of Training and Development, 32 (1), 70-78.

Joseph, B., & Vohra, N. (2002) Characteristics of effective communicators: Perceptions of Indian managers. Indian Journal of Training and Development, 32 (2), 38-45.

Mohanty, L. K., & Vohra, N. (2002) Is corporate philanthropy perceived as a business strategy in Indian organizations? IIM B Management Review, 14 (2), 41-48.

Sinha, J. B. P., Vohra, N., Singhal, S. R., Sinha, B. N., & Ushashree, S. (2002) Normative beliefs about collectivist-individualist intentions and behaviour of Indians. International Journal of Psychology, 37(5), 309-319.

Adair, J. G., & Vohra, N. (2003). The explosion of knowledge, references, and citations: Psychology's unique response to a crisis. American Psychologist, 58(1), 15-23.

Vohra, N., Rawat, A., & Pandey, N. (2003). Review of organizational behavior research in India: Journey from 1990-2000. Indian Psychological Abstracts and Reviews. 10(2), 221-313.

Pant, S. K., & Vohra, N. (2003). Small scale family owned business in Nepal and India: Chief Executives Strategies for job categorization assignment, and job allocation. The Organisation, October-December, 30-35.

Bond, M. H., and 68 co-authors. (2004). Culture-level dimensions of social axioms and their correlates across 41 cultures. Journal of Cross-Cultural Psychology, 35, 548-570.

Vohra, N., Singh, M. (2005). Mental traps to avoid while interpreting feedback: Insights from administering feedback to school principals. Human Resource Development Quarterly, 16(1), 139-148.

Singh, M., & Vohra, N. (2005). Strategic human resource management in small enterprises. Journal of Entrepreneurship, 14(1), 59-70.

Singh, M., Vohra, N. (2005). Multifaceted feedback for organisational heads for self and organisational development: experiences of school principals. International Journal of Training and Development, 9(3), 156-169.

Jha, P., & Vohra, N. (2005). Role portrayals of men and women in Indian television advertising. Abhigyan, XXIII (1), 36-44.

Goel, A., Vohra, N., Zhang, L., and Arora, B. (2007). Attitudes of the youth towards entrepreneurs and entrepreneurship: A cross-cultural comparison of India and China. Journal of Asia Entrepreneurship and Sustainability, 3, 29-63.

Goel, A., Vohra N., and Zhang L. (2007). Research on venture evaluation of the Chinese and Indian entrepreneurs and career choices of young people. Modern Finance and Economics, 27, 54-59. [In Chinese]

Goel, A., Vohra, N. Zhang, L. (2008). Cross cultural comparison of youth attitudes. In A K J R Nayak and M G Jomon (Editors) "India: Emerging Global Economic Order" (pp. 229-243). Delhi: Tata-McGraw Hill

Matsumoto, D., and 37 authors. (2008). Culture, emotion regulation, and adjustment. Journal of Personality and Social Psychology, 94(6), 925-937.

Matsumoto, D., Yoo, S. H., Fontaine, J., Anguas-Wong, A. M., Arriola, M., Ataca, B., Bond, M. H., Boratav, H. B., Breugelmans, S. M., Cabecinhas, R., Chae, J., Chin, W. H., Comunian, A. L., DeGere, D. N., Djunaidi, A., Fok, H. K., Friedlmeier, W., Ghosh, A., Glamceviski, M., Granskaya, J. V., Groenvynck, H., Harb, C., Haron, F., Joshi, R., Kakai, H., Kashima, E., Khan, W., Kurman, J., Kwantes, C. T., Mahmud, S. H., Mandaric, M., Nizharadze, G., Odusanya, J. O. T., Ostrosky-Solis, F., Palaniappan, A. K., Papastyliaou, D., Safdar, S., Setiono, K., Shigemasa, E., Singelis, T. M., Iva, P. S., Spieß, E., Sterkowicz, S., Sunar, D., Szarota, P., Vishnivetz, B., Vohra, N., Ward, C., Wong, S., Wu, R., Zebian, S., & Zengeya, A. (2008). Mapping expressive differences around the world: The relationship between emotional display rules and Individualism v. Collectivism. Journal of Cross-Cultural Psychology, 39, 55-74.

Goel, A., and Vohra, N. (2008). Superstar Leaders. Asian Case Research Journal, 12(2), 161-186

Vohra, N., Post, J. E., Varma, J. R., Menon K., Desai, A., Raghavan, A., Srinivasan, V., and Parekh, S. (2009). The Satyam Story: Many Questions and a Few Answers. Vikalpa: The Journal for Decision Makers, 34(1), 69-88.

Vohra, N. and Rao, V. V. (2009). Dr.APJ Abdul Kalam in conversation with Neharika Vohra and V Venkat Rao. Vikalpa: The Journal for Decision Makers, 34(1), 61-68.

Vohra, N. and Nair, N. (2009). Bringing about changes at a large engineering college: Lessons for designers and implementers of large scale change efforts. Organization Development Journal, 27(4), 57-67.

Singh, M., & Vohra, N. (2009). Level of formalisation of human resource management in small and medium enterprises in India. Journal of Entrepreneurship, 18(1), 95-116.

Vohra, N. & Kumar, Mukul. (2009). Relevance of Peter Drucker's work: Celebrating Drucker's 100th birthday. Vikalpa: The Journal for Decision Makers, 34(4), 1-8.

Vohra, N. (2009). Gendered behaviour of men and women in the workplace: Time to move on. In colloquium "Gender and Workplace Experience". Vikalpa: The Journal for Decision Makers, 34(4), 79-118.

Nair, N., & Vohra, N (2009). Developing a new measure for work alienation. Journal of Workplace Rights, 14 (3), 293-309.

Nair, N. & Vohra, N. (2010). An exploration of factors predicting work alienation of knowledge workers. Management Decision, 48(4), 26-44.

Dwairy, M., Achoui, M., Filus, A., nia, P. R., Casullo, M. M., & Vohra, N. (2010). Parenting, mental health, and culture: A fifth cross-cultural research on parenting and psychological adjustment of children. Journal of Child and Family Studies, 19, 36-41.

Aggarwal, M., Vohra, N., & Bhatnagar, D. (2010). Perceived organizational support and organizational commitment: The meditational influence of psychological well being. Journal of Business and Management, 16(2), 105-124.

Nisha Nair, & Neharika Vohra, (2011) The case of OD in an NGO in India, Journal of Management Development, 30 (2), 148 – 159.

Vohra, N. (2011). Characteristics of an Effective Leader: Perceptions of Non-Leaders. Bhutan Journal of Business Management, Vol 1, 20-26.

Aggarwal, M., & Vohra, N. (2011). Measuring effectiveness of schools in India: A multiple stakeholder framework. e-Journal of Organizational Learning and Leadership, 8 (2), 1-13.

Michele J. Gelfand,^{1*} Jana L. Raver, Lisa Nishii, Lisa M. Leslie, Janetta Lun, Beng Chong Lim, Lili Duan, Assaf Almaliach, Soon Ang, Jakobina Arnadottir, Zeynep Aycan, Klaus Boehnke, Pawel Boski, Rosa Cabecinhas, Darius Chan, Jagdeep Chhokar, Alessia D'Amato, Montse Ferrer, Iris C. Fischlmayr, Ronald Fischer, Marta Fülöp, James Georgas, Emiko S. Kashima, Yoshishima Kashima, Kibum Kim, Alain Lempereur, Patricia Marquez, Rozhan Othman, Bert Overlaet, Penny Panagiotopoulou, Karl Peltzer, Lorena R. Perez-Florizno, Larisa Ponomarenko, Anu Realo, Vidar Schei, Manfred Schmitt, Peter B. Smith, Nazar Soomro, Erna Szabo, Nalinee Taveesin, Midori Toyama, Evert Van de Vliert, Vohra, N., Colleen Ward, Susumu Yamaguchi (2011). Differences between tight and loose cultures: A 33-nation study. Science, 332, 1100-1104.

Vohra, N., & Bhatnagar, D. (2011). Leadership Development in Organizations in India: The why and how of it: Introduction. Vikalpa: A Journal for Decision Makers, 36(3), 61-65

Vohra, N., Shatdal, A. & Bhatnagar, D. (2011). Leadership development: Insights and way forward. Vikalpa: A Journal for Decision Makers, 36(4), 122-129.

Nair, N., & Vohra, N. (2012). The concept of alienation: Towards conceptual clarity. International Journal of Organizational Analysis, 20 (1), 25-50.

Vohra, N., & Sheel, R. (2012). Corporate Social Responsibility: Practice, Theory, and Challenges: Introduction. Vikalpa: A Journal for Decision Makers, 37 (2), 73-116.

Sheel, R., & Vohra, N. (2014). Fostering Academic Research among Management Scholars in India: An Introduction to the Special Issue. Vikalpa: A Journal for Decision Makers, 39(2), v-xii.

Bathini, D. R., & Vohra, N. (2014). Volunteering: The Role of Individual-level Psychological Variables. Vikalpa: A Journal for Decision Makers, 39(2), 113-126.

Vohra, N., Rathi, N., & Bhatnagar, D. (2014). Developing Leadership Skills Among EMBA Students: Innovations in Design. Vikalpa: A Journal for Decision Makers, 40(1), 15-27.

Thomas, N., & Vohra, N. (2015). Three Debates in Organizational Learning: What Every Manager Should Know. Development and Learning in Organizations, 29(3), 3-6.

Batra, S., Sharma, S., Dixit, M. R. & Vohra, N. (2015). Strategic orientations and innovations in resource-constrained SMEs of an emerging economy. Journal of Entrepreneurship, 24(1), 17-36.

Batra, S., Sharma, S., Vohra, N., Dixit, M. R., & Gupta, V. (2015). Performance Implications of Industry Appropriability for Manufacturing SMEs: The Role of Technology Orientation. Journal of Manufacturing Technology Management, 26(5), 660-677.

Thomas, N., & Vohra, N. (2015) Development of Network Measures for Knowledge Processes: A Relational Framework. Knowledge and Process Management, 22(2), 136-149.

Vohra, N., & Chari, V. (2015). Inclusive Workplaces: Lessons from Theory and Practice: An Introduction. Vikalpa: A Journal for Decision Makers. July-September 40: 324-334. doi:10.1177/0256090915601515

Chari, V., & Vohra, N. (2015). To see or not to see: Inclusion of the LGBT Community. Vikalpa: A Journal for Decision Makers. July-September 40: 351-354. doi:10.1177/0256090915601515

Vohra, N., & Chari, V. (2015). Challenging of Real Barriers: Inclusion of Persons with Disabilities. Vikalpa: A Journal for Decision Makers. July-September 40: 355-359. doi:10.1177/0256090915601515

Vohra, N., & Chari, V. (2015). Making Inclusion Happen: What Truly Matters. Vikalpa: A Journal for Decision Makers. July-September 40: 360-362. doi:10.1177/0256090915601515

Sheel, R., & Vohra, N. (2016). Relationship between perceptions of corporate social responsibility and organizational cynicism: The role of employee volunteering. International Journal of Human Resource Management, 27(13), 1373-1392.

Roy, K., Vohra, N., Budhwar, P. (2016). Rethinking management theory and practice for the Indian context – An international management perspective. Introduction to Special Issue. Thunderbird International Business Review, 58(6), 507-513.

Thomas, N., & Vohra, N. (2016) Investigating organizational learning through social network analysis: The case of a consultancy firm in India. Thunderbird International Business Review, 58(6), 587-600.

Batra, S., & Vohra, N. (2016). Exploring the linkages of cognitive style and individual innovativeness. Management Research Review, 39(7), 768-785.

Batra, S., Sharma, S., Vohra, N., Dixit, M. R. (2016) Measuring the effectiveness of strategic planning: Proposing a second order operationalization. Measuring Business Excellence, 20(3), 15-25.

Batra, S., Sharma, S., Vohra, N., Dixit, M. R. (2017) Does Strategic Planning determine Innovation in Organizations? A Study of Indian SME Sector. Australian Journal of Management, 43 (3), 493-513.

Dash, S., & Vohra, N. (2019). The leadership of the school principal Impact on teachers' job crafting, alienation and commitment. Management Research Review, , 42(3), 352-369.

Kulkarni, V., Vohra, N., Sharma, S., Nair, N. (2018). Walking the tightrope: Gender inclusion as organizational change. Journal of Organizational Change Management, 31 (5), 1084-1104.

Gupta, M., Pandey, J., Gaur, J., Vohra, N. (2019) Preface to Research on Role of Technology in Workforce Management. Australasian Journal of Information Systems, 23, 1-4.
DOI: <https://doi.org/10.3127/ajis.v23i0.2185>

Vohra, N., Sharma, S., Nair, N. (2020). Diversity and inclusion practices: Insights from 21 organizations in India. Indian Journal of Industrial Relations, 55(4), 572-589.

Dash, S., & Vohra, N. (2020). A critical look at job crafting research. South Asian Journal of Business Studies, 27(1), 122-149.

Kakkar, S., Vohra, N., Saha, S., & Dash, S. (2020). Engaging employees through effective performance management: an empirical examination, Benchmarking: An International Journal, 27(5), 1843-1860. <https://doi.org/10.1108/BIJ-10-2019-0440>

Doshi, V., Turner, P. K., & Vohra, N. (2020). Challenging the Discourse of Leadership as Knowledge: Knowing and Not Knowing. Management Communication Quarterly. <https://doi.org/10.1177/0893318920950462>

Kosakowska-Berezecka, and 40 other authors (Accepted and in press). Country-level and Individual-level Predictors of Men's Support for Gender Equality in 42 Countries, European Journal of Social Psychology.

Kakkar, S. & Vohra, N. (2021). Self-Regulatory Effects of Performance Management System Consistency on Employee Engagement: A Moderated Mediation Model, American Business Review, 24(1), p.11-19.

Vohra, N., Sharma, S., & Thomas, N. (2022). Experiencing Live Action of Business: Reflections on an Immersive Course in Entrepreneurship. Journal of Entrepreneurship, 31(1), 184-219.

Research Report

Vohra, N. (2015). Inclusion in India Inc.. Report by IIMA and BizDivas

Vohra, N. (2020). Women on Boards in India: Numbers, Composition, Experiences and Inclusion of Women Directors. Report by IIMA and FICCI.

Books

Robbins, S. P., Judge, T. A., & Vohra, N. (2018). *Organizational Behavior*. New Delhi: Pearson Education.

Robbins, S. P., Judge, T. A., & Vohra, N. (2016). *Organizational Behavior*. New Delhi: Pearson Education.

Robbins, S. P., Judge, T. A., & Vohra, N. (2014). *Organizational Behavior*. New Delhi: Pearson Education.

Robbins, S.P. Koutler, M., & Vohra, N. (August, 2009). *Management (10th Ed.)*. New Delhi: Pearson Education.

Nair, N., Vohra, N., Rao, T. V., Srivastava, A (August. 2009). *HR Best Practices: Manufacturing Sector in India*. Limited Edition. Published by SAIL

Mohanty, L., & Vohra, N. (2007). *ICT in Schools*. New Delhi: Sage.

Vohra, N. (1997) Editor of the Orissa Industrial Directory of existing small and medium scale Industries in Orissa published by SIMAP Cell, Xavier Institute of Management.

Book Chapters

Vohra, N. (2004). Indigenization of psychology in India: Its unique form and progress. Ongoing themes in psychology and culture. B. N. Setiadi, A. Supratiknya, W.J.Lonner, & Y. H. Poortinga (Eds.) Yogyakarta, Indonesia: Kanisius.

Goel, A., Vohra, N. Zhang, L. (2008). Cross cultural comparison of youth attitudes. In A K J R Nayak and M G Jomon (Editors) "India: Emerging Global Economic Order" (pp. 229-243). Delhi: Tata-McGraw Hill.

Vohra, N., & Pattnaik, E. (2012). Mental health of urban school-going children in India. In *Child and Adolescent Mental Health*. Published by Sage Publications India Pvt Ltd. Nayar Usha (Ed.) <http://www.uk.sagepub.com/books/Book240432#tabview=toc>

Vohra, N. & Goel, A. (2014). Are Indian youth more positive towards entrepreneurship than Chinese Youth? In *Cross-cultural Management: Practice and Research* (pp. 33-54). N. Rohmetra, & A. Gupta (Eds). Delhi: Primus Books.

Batra, S., & Vohra, N. (2016) Planning as a Means to Innovation in Entrepreneurial Firms in India. In *Routledge Handbook of Entrepreneurship in Developing Countries*. Williams, C., & Gurtoo, A. (Eds.) eISBN: 9781315725826

Thomas, N., & Vohra, N. (2016) Learning in Entrepreneurial Family Firms: A Comparative Network Study. Routledge Handbook of Entrepreneurship in Developing Countries. Williams, C., & Gurtoo, A. (Eds.) eISBN: 9781315725826

Nair, N., & Vohra, N. (2017). Mentoring as a Means to Achieve Inclusion (124-144). In Mentoring Diverse Leaders: Creating Change for People, Processes, and Paradigms. Murell A.J., & Blake-Beard, S. (eds.) New York, Routledge, Taylor and Francis.

Vohra, N., Nair, N., & Sheel, R. (2019). Review on Burnout, Cynicism and Alienation. ICSSR Survey of Psychology. New Delhi, Oxford University Press.

Sharma, S., & Vohra, N. (2021). Indian business incubation ecosystem: A multilevel analysis. In Handbook of Research on Business and Technology Incubation and Acceleration: A Global Perspective. Edward Elgar Publishing

Sharma, S., Vohra, N., & Shukla, S. (2021). The past, present and future of start-up incubation in India (pp 63-73). In Shifting Orbits: Decoding the Trajectory of Indian Start-up Ecosystem edited by Thillai Rajan A, Srivardhini K Jha, Joffi Thomas and Rohan Chinchwadkar, 62–73. Universities Press (India) Private Limited."

Popular Magazines

Vohra, N. (2000) Wanna Break Free: Change the rules of the game while playing by them... Some suggestions for women working outside the home. Human Capital, August, 40-44.

Vohra, N. (2003) "Why so few women CEO's". Career Economy, January, 34.

Vohra, N. (2015). "Four myths that are holding back women leaders". Mint, June 6.

Vohra, N. (2018). Best Step Forward. Indian Management, December, 63-65

Vohra, N. (2020). Leading in the times of COVID 19, Forbes.
<https://www.forbesindia.com/article/iim-ahmedabad/leading-in-the-times-of-covid19/59497/1>

Working Papers

Vohra, N., & Sharma, B. (2000) Harnessing Multiple Mental Models and Creating Opportunities for Learning about Human Resource Issues Among District Health Officers. Working paper of IIM Ahmedabad #2000-08-01.

Vohra Neharika & Nair Nisha (2007) Bringing about Changes at a Large Engineering College: Lessons for Designers and Implementers of Large Scale Change Efforts Working paper of IIM Ahmedabad #2007-05-09

Nair Nisha & Vohra Neharika (2007) The Case of OD in an NGO in India Working paper of IIM Ahmedabad #2007-05-08

Goel, A., Vohra, N., Zhang, L., & Arora, B. (2007). Attitudes of the Youth towards Entrepreneurs and Entrepreneurship: A Cross-cultural Comparison of India and China. Working paper of IIM Ahmedabad #2007-01-06

Nair, N., & Vohra, N. (2015). Diversity and Inclusion in the Workplace: A Review of Research and Perspectives. Working paper of IIM Ahmedabad WP2015-03-34

Vohra, Neharika; Valerie Mendonca; Sharma Supriya (2018) Does Entrepreneurial Logic Impact Funding Evaluation of Startup? Working paper of IIM Ahmedabad

Book Reviews

Vohra, N. (1998) Book review of Asian Contributions to Cross-Cultural Psychology. Indian Psychological Abstracts and Reviews, Vol 4 (2), 372-381.

Vohra, N (2000) Book Review of " Management and Cultural Values: Indigenization of Organisations in Asia" (Eds.) Kao H.S.R., Sinha, D., & Wilpert, B. New Delhi, Sage 1999. Vikalpa, Vol 25, 101-105.

Recent refereed conference presentations

Goel, A., Vohra, N., Zhang, L., & Arora, B. Attitudes of entrepreneurs among urban youth in India and China. Fifth International Academy of International Business (AIB)-India held at Xavier Institute of Management, Bhubaneswar, 29th - 31st January 2007

Vohra, N., and Goel, A. Positive characteristics do matter for organizational commitment: A study of Indian middle managers. Paper presented at XVIIth National Academy of Psychology, IIT Kanpur, Decemehr, 2007. Paper won the Professor Sourya Pattnaik Best Paper Award for OB/HR Area.

Vohra N. & Nair N. Bringing About Changes: Lessons from two OD Interventions in India. Presented in, Academy of Management, Anaheim, California, August 8-12, 2008

Nair, N. & Vohra, N. An exploration of factors predicting work alienation of knowledge workers. Paper presented at 1st Global Peter Drucker Forum, November 18-19, 2009.

Nair, N. & Vohra, N. Exploration of factors predicting work alienation of knowledge workers, Presented as visual (poster) presentation at the 2009 Academy of Management Meeting, August, 2009, in Chicago, Illinois

Nair, N. & Vohra, N. The concept of alienation: Towards conceptual clarity. Presented as visual (poster) at the 2009 Academy of Management Meeting, August 2009, in Chicago, Illinois.

Vohra, N. & Goel, A. Relationship between positive characteristics and organizational commitment. "Who is committed to the organization: Do personal characteristics have a role to play?" Presented at the IAOM Conference, XLRI, Jamshedpur, December, 2009.

Gupta-Aggarwal M., Vohra, N., & Bhatnagar, D. Psychological well-being and organizational attitudes: an exploratory study. Presented at the IAOM Conference, XLRI, Jamshedpur, December, 2009.

Nair, N. & Vohra, N. Developing a New Measure of Work Alienation. Presented at the IAOM Conference, XLRI, Jamshedpur, December, 2009.

Nair, N., Vohra, N., Rao, T. V., & Srivastava, A. Recognizing and rewarding talent: Best practices from some manufacturing companies in India. Presented at the IAOM Conference, XLRI, Jamshedpur, December 28-30, 2009.

Haynes, R.K., Vohra, N., Gupta, M, & Gosh, R. "An investigation of mentoring among Indian managers: A focus on construct validation, content and consequences". Presented at the 1st IAOM Conference, XLRI, Jamshedpur, December 28-30, 2009.

Vohra, N., and Nair, N. (2010). Reconceptualisation of alienation. Presented at the Annual IIMB Review Conference titled "Global Competitiveness through Human Resource Management" at IIM Bangalore, July 22-24, 2010.

Nisha, N., and Vohra, N. (2010). The concept of alienation: Towards conceptual clarity. Presentation given at Critical Management Studies (CMS) Research Workshop at Montreal, Canada August 4 and 5, 2010

Anand, T., Bhatnagar, D., Sharda, K., Vohra, N. (2011) Interpersonal Help Seeking in Software Industry: A Cross-Cultural Study. International Academy of Management Business, November 7-9, 2011.

Shatdal, A., & Vohra, N., (2011). How information sharing in groups changes with passage of time: A transactive memory approach. Paper presented at the 2nd IAOM Conference, IIMB, December 18-20, 2011

Vohra, N, Rath, N., and Bhatnagar, D. (2011). Developing Leadership Skills among Employees through Outdoor Experiential Training. Paper presented at the 2nd IAOM Conference, IIMB, December 18-20, 2011.

Anand, T., Vohra, N., Bhatnagar, D., Sharda, K. (2012). Helping behaviours among software professionals A cross-cultural comparison. Paper presented at the 13th Biennial international conference of the The International Society for the Study of Work & Organizational Values (ISSWOV), June 20-24, Goa, India.

Shatdal, A., & Vohra, N. (2012). Impact of prework in dyads on mutual enhancement in groups. Paper presented at AOM Meeting, 72nd August 2012, Boston.

Vohra, N. (2012). Presented Partnering in school change and example of IIMA's social relevance: An examination of what enables IIMA to remain socially relevant at a symposium titled Reaching Beyond the Pale: Business Schools and Management Associations as Agents of Positive Change organized by Jacob Eisenberg at 11th World Congress of International Federation of Scholarly Associations of Management, Limerick, Ireland June 24-27, 2012.

Sunita, S., Thakur, M., & Vohra, N. (2012). All about negative capability: The concept, its application and implications. Paper presented at Paper presented at 12th International HRM Conference on Dream discover Innovation in the Global Village, December 2012, Gurgaon.

Sheel, R., & Vohra, N. (2012). The relationship between perceptions of corporate social responsibility (CSR) and organisational cynicism: Moderating effect of employee volunteering. Paper presented at Paper presented at 12th International HRM Conference on Dream Discover Innovation in the Global Village, December 2012, Gurgaon.

Srinivasan, V., Bhatnagar, J., Vohra, N. (PDW Chairs) International HRM – Talent management, Leadership development processes and Performance management practices in the context of rapid growth in India. PDW held at the 72nd AOM Meeting, August 2012, Boston.

Vohra, N. (2012). Presented Partnering in school change and example of IIMA's social relevance: An examination of what enables IIMA to remain socially relevant at a symposium titled Reaching Beyond the Pale: Business Schools and Management Associations as Agents of Positive Change organized by Jacob Eisenberg at 11th World Congress of International Federation of Scholarly Associations of Management, Limerick, Ireland June 24-27, 2012.

Thomas, N., & Vohra, N. (2014). Mapping Information Flow Patterns for Developing a Multi-level Framework for Organizational Learning: Case of a Service Provider. Paper presented at the 2nd PAN IIM Conference, IIM Kozhikode, 6-8 October, 2014. (*Adjudged as the best poster*)

Doshi, V., & Vohra, N. (2014). Identity Struggle: 'Not Knowing' in Leadership. Paper presented at the 2nd PAN IIM Conference, IIM Kozhikode, 6-8 October, 2014.

Vohra, N., Sharma, S., Nair, N. (2015). Diversity and inclusion in organizations in India. Paper presented at Sustainable HRM and Employee Well-being. An International Research Symposium 4-5 November 2015, Sydney Australia.

Dash, S., & Vohra, N. (2015). Sustainable Workforce through Job Crafting. Paper presented at Sustainable HRM and Employee Well-being. An International Research Symposium 4-5 November 2015, Sydney Australia.

Dash, S., & Vohra, N., (2016) Antecedents and Consequences of Job Crafting by School Teachers. Paper presented at International Congress of Psychology (ICP 2016), July 24-29, 2016, Yokohama, Japan.

Supriya, S. & Vohra, N. (2016) Is There a National Culture? Examining Country and Ethnicity As Level of Analysis for Cultural Values. Paper presented at International Association for Cross-Cultural Psychology (IACCP 2016), July 30 - August 3, 2016, Nagoya, Japan.

Vohra, N. (2016). Symposium on Diversity and Inclusion in Indian Organisations. 4th Pan IIM Conference, December 14, 2016, IIM Ahmedabad, India.

Dash, S., & Vohra, N. (2016). Job Crafting: A Critical Review. Fourth Pan-IIM World Management Conference December 13-15, 2016, IIM Ahmedabad, India.

Vohra, N., Sharma, S. (2018). Teaching Entrepreneurship a Novel Approach. Effectuation Conference at Darden, Virginia, North Carolina.

Rajesh, Vohra, N., Sharma, S. (2018). Do applications which are effectual have a better chance of acceptance in accelerator programs?. Effectuation Conference at Darden, Virginia, North Carolina.

Agarwal, S., Vohra, N., Sharma, S. (2018). Succession in Indian Family Businesses. Paper presented at IRMBAM-2018, Nice, France.

Vohra, N., Sharma, S. (2018). Does Incubation Still Matter. Symposium lead at Small AOM Startup to Scaleup in Tel Aviv, Israel.

Vohra, N. and Sharma, S. (2020). Teaching entrepreneurship: Insights from practice. Paper presented at the third International Conference of Entrepreneurship and Business Management at IIT Mumbai in January.

Bhayana, C., Gopakumar, K. V., & Vohra, N. (2021). Why Side Hustle? Multi-level Antecedents of Multiple Job Holding. In Academy of Management Proceedings (Vol. 2021, No. 1, p. 12892). Briarcliff Manor, NY 10510: Academy of Management. <https://doi.org/10.5465/AMBPP.2021.12892abstract>

Bhayana, C., Gopakumar, K.V., & Vohra, N. (2021, August). Why Side Hustle? Multi-level Antecedents of Multiple Job Holding [Paper presentation]. 81st Annual Meeting of Academy of Management, Briarcliff Manor, New York.

Bhayana, C., & Vohra, N. (Forthcoming). Organizational response to contemporary careers: Examining multiple job holding arrangements [Paper Presentation]. 38th EGOS Colloquium, WU Vienna, Austria.

Bhayana, C., & Vohra, N. (Forthcoming). Organizations at crossroads: The case of multiple job holding arrangements [Paper Presentation]. 82nd Annual Meeting of the Academy of Management, Seattle, Washington, USA

Bhayana, C., & Vohra, N. (2020, January). I Am What I Do: Exploring the Experiences of Freelancers in India [Paper presentation]. INDAM 2020, Tiruchirappalli, Tamil Nadu, India. Professional Development Workshops at Academy of Management.

Bhayana, C., Arora, H. K., Sud, K., & Vohra, N. (2019, December). Exploring the Dynamics of a High-Performance Work System (HPWS): A Case Study of a Pharmaceutical Company in India [Paper presentation]. Transcendence 2019, 3rd International OD conference, Tata Institute of Social Sciences (TISS), Mumbai, Maharashtra, India.

Recent invited speeches

Vohra, N. "Issues in cross-cultural research". Research and Training Seminar held at Xavier Institute of Management, Bhubaneswar, December, 2006.

Vohra, N. "Who is committed to the organization: Do personal characteristics have a role to play?" Keynote Speech at Great Lakes Institute International Research Colloquium, Chennai, December, 2006.

Vohra, N., Goel, A., Zhang, L., Arora, B. Attitudes towards entrepreneurship: A comparison of youth in India and China. Keynote Speech at Great Lakes Institute International Research Colloquium, Chennai, December, 2007.

Vohra, N. The relevance of cross-cultural mindset for Indian businesses. Invited keynote speaker at the 2nd International Conference at Jammu University, The School of Business, February 4-6 2010.

Vohra, N. (2010). Conceptualizing alienation for Indian IT industry. Invited keynote speaker at the 4th International Conference at Great Lakes Institute, Chennai, December 27th 2010.

Vohra, N. (2011). The social psychology of research on human subjects. Speaker at the 4th Doctoral Colloquium at IIM Ahmedabad. January 6th-8th, 2011.

Vohra, N. (2011). Intercultural Competence: A conceptual analysis. Invited speaker at the Indo-Shastri conference on cross-cultural management research at XIM Bhubaneswar, February 16-18, 2011.

Vohra, N. (2011). Global Mindset and Intercultural Competence. Invited speaker at the 3rd International Cross-Cultural Conference at Jammu University, The Business School, March, 2-5, 2011.

Vohra, N. (2011). Psychodynamics at the Workplace. First Amrita Memorial Lecture at IIM Indore on the occasion of International Women's Day, March 7, 2011.

Vohra, N., "Organizations, Work, and Innovation," Platinum Jubilee Celebration of Tata Institute of Social Sciences, Mumbai, February 12-14, 2012.

Vohra, N. "The role of theory and method in writing papers,". 2nd Faculty Development Consortium, Magarpatta Institute of Management, Pune, February 23, 2012.

Anand, T., Vohra, N., Bhatnagar, D., Sharda, K. (2012). Helping behaviours among software professionals A cross-cultural comparison. Paper presented at ISSVOW, Goa, India June 20-23, 2012

Shatdal, A., and Vohra, N. (2012). Information sharing in groups: An experimental study. Paper presented at AOM Meeting, August 2012, Boston.

Vohra, N. (2012). India's offer to the world for managing large and complex systems. **Keynote Speech** at the 13th Biennial international conference of The International Society for the Study of Work & Organizational Values (ISSWOV), June 20-24, Goa, India

Vohra, N. (2012). Managing Large and Complex Systems: Lessons from India. **Keynote Speech at 11th** World Congress of International Federation of Scholarly Associations of Management, Limerick, Ireland June 24-27, 2012.

Vohra, N. (2012). Managing Large and Complex Systems: The Genius of India. **Keynote Speech** at the 3rd Review of Management and Economic Engineering: International Management Conference: A new dilemma: Between East and West, Technical University of Cluj Napoca, Romania, September 13-15, 2012.

Vohra, N. (2013). Keynote speaker at the Doctoral Colloquium of IIMA, January, 2013, Ahmedabad.

Vohra, N. (2013). Keynote Speaker at one day deliberations on cross-cultural management programs. The Business School, Jammu University, March 22nd, 2013

Vohra, N. (2014). Keynote Speaker at International Conference on Business Paradigms in Emerging Markets held at NIT Rourkela, December 12-14, 2014.

Vohra, N. (2016). Keynote Speaker at Women's Leadership Forum, Mumbai, March 10, 2016.

Vohra, N. (2017). Keynote Speaker at 2nd Doctoral Consortium on the theme of 'Advances in Theory and Applications in Management Science', IIT Bombay, January 24-25, 2017.

Vohra, N. (2017). Keynote Speaker at National conference on 'Rethinking People Management', Xavier School of HRM (XAHR), Xavier University, Bhubaneswar, February 3-4, 2017.

Vohra, N. (2017). Designing Research: An Introduction in the Summer School for doctoral students at IIMA, June, 2017.

Vohra, N. (2017). Thinking and Designing Research: An Introduction in the Summer School for doctoral students at IIMA, June, 2018.

Vohra (2018). Emotional Intelligence for Women Entrepreneurs. Speaker at FLO Indore

Vohra, (2019). School Leadership, Speaker at Western Region Annual Sahodaya Conference in Indore.

Vohra, N. (2019). Academic Leadership. Workshop on Leadership Development in Higher Education for Vice Chancellors conducted by NIEPA. New Delhi, India.

Vohra, N. (2019). Looking for the key under the lamp and not where it was lost: Critical look at research on management of stress. International Conference on Stress Management, Hyderabad, India

Vohra, N. (2020). Master Class: Emotional Intelligence for Women. IWIN CII Regional Chapter, held in Kochi in January.

Vohra, N., (March, 2020). Women in India: Development on Education, Health and Safety. PRL Annual Lecture.

Vohra, N. (March 2020). Emotional Intelligence, Vishwakarma University

Vohra, N. (June, 2020). Gender equality in India. Women's Cell Founding Lecture, IIT Roorkee

Vohra, N. (August 2020). Women in India. Christ College, Bangalore

Vohra, N. (August 2020). Emotional Intelligence in the time of Pandemic, Matrubhumi Trust.

Vohra, N. (August 2020). Global Virtual Conference during 6th-7th August, 2020 on 'Reimagining & Transforming The University: Confluence of Ideas during and beyond the COVID-19 Disruption' for the Thematic Session: Institutional Support, Social Engagement and Emotional Well-Being held by Jindal Global University.

Teaching Material

• CASES

- Vohra, N. (2001), (OB0193). Nitish @ Solutions Unlimited. A case for use in career decisions and interpersonal relations. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Raghuram, G., & Vohra, N. (2001), (PSG0081). Dredging Corporation of India. A descriptive case of a large public sector organization. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Manikuty, S., & Vohra, N. (2004), (BP0299). Aravind Eye Care System. A case describing the origin and operations of a profit making organizations that cross-subsidizes its services for the poor. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Singh, M., & Vohra, N. (2005), (PNIR0193). Managing employees effectively in a small enterprise, CK Engineering. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. (2007), (OB0200). Dr. Shekhawat (Superstar Leaders). Describes a very competent leader who is a narcissist. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. (2008), (OB0203). Implementing Superoffice in Movers Inc. Why implementation of a good idea failed. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. (2008), (RJMC0008). The TVS Lakshmi Matriculation Higher Secondary School. Comprehensive case of a school's change journey. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. (2008), (RJMC0007). Resource Centre at Ramniranjan Poddar School. Innovative learning center built by a school to leverage teacher strengths. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. (2008), (OB0202). Tea Shall Not Be Served. A case describing a simple change in a school which failed. Indexed in Asian Case Research Site. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Ujwala, R., Vohra, N., Bhatnagar, D., & Moorthy, R. (2013), (OB0213). Savita and Krishna. Describes the journey of a dual career couple. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. (2013), (OB0212). Performance Management System at Hassia Pvt Ltd. Design and implementation of a performance management system, A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. (2013), (OB0211). Turnaround of OSRTC: Leadership Issues. Leadership action of a leader to turaround a sick public sector unit. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N., & Patnaik, S. (2014), (OB0216). Ramesh and Gargi. Describes the psychological reality of a team leader who is faced with managing a talented employee. A case copyrighted with Indian Institute of Management, Ahmedabad. (adjudged best case).

- Vohra, N., Patnaik, S., & Neelkanthan, N. (2014), (OB0217). Innovations in Talent Building: Kaivalya Educational Foundation. Describes the process of development of young change leaders. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. (2015), (OB0220). Vasundhara's Appraisal. A case of miscommunication among team members. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. & Saxena, S. (2016), (OB0221). Microsign Products. Case of an organization that employs 40 percent persons with disability. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N. & Bathini, D (2016), (OB0219). Wendt India Limited. A case of culture of excellence in an organization. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N., Arohini, N., & Bhatnagar, D. (2018), (OB0234). The transformation of Nucor Rochelle: The interplay of creation, nurturing, and destruction. Case describing the work done by a leader to invigorate a 65 year old company. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Rahul Chandra Sheel & Vohra, N, (2017) Ingersoll Rand: Creating Effective Engineering and Technology Centre (A), Ivey Publishing, London.
- Rahul Chandra Sheel; Vohra, N. (2017) Ingersoll Rand: Creating Effective Engineering and Technology Centre (B), Ivey Publishing, London.
- Vohra, N., Agarwala, S., & Basoya, S. (2108), (CIIE0012). Ryan's Dilemma. Career dilemmas faced by a young MBA graduate when he joins his family business. A case copyrighted with Indian Institute of Management, Ahmedabad. Neharika Vohra.
- Mendonca, V., & Vohra, N. (2020), (CIIE0016). Rohan at Ocean BlueTech. A young entrepreneur faced with imposing discipline in his team. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N., Biswas, T., Mendonca, V., & Sharma, S. (2020), (CIIE0016). Eko. An entrepreneurial organization effectuating to survive market and policy shock. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N., Chari, V. Mendonca, V., & Bajwa, T. (2020), (OB0243). Jaiveer Roy. Losing a talented employee because of superstar leaders. A case copyrighted with Indian Institute of Management, Ahmedabad.
- Vohra, N., & Chari, V. (2020). Decathlon India. A case copyrighted with Indian Institute of Management, Ahmedabad

Exercises for Classroom Use

Vohra, N. (2001) Negotiating with Mr. HK Shah: A Negotiation Simulation. An exercise copyrighted with Indian Institute of Management, Ahmedabad.

Vohra, N. (2001) Setting up a Consortium for a B2B Logistics Portal: A negotiation simulation.

Vohra, N. (2002). What do you think boss? and Deadlines. Two critical incidents developed for cross-cultural teaching.

Vohra, N. (2018). DA Metrics. Role play for Negotiation

Notes for Teaching Purposes

Vohra, N. & Pandey, N. (2001). Appreciating Differences: Myers Briggs Type Indicator.

Deepali, S., Khokle, P., & Vohra, N. (2003) Values, Beliefs, and Attitudes

Gayatri, R., & Vohra, N. (2003). Fundamental Interpersonal Relations Orientation-B.

Vohra N. (2004). Making Change in Schools Exciting.

Vohra N. (2004). Leadership in Schools: Principals as Leaders

Competency Building Activities for Managers/Leaders

Consulting

- Instrumented feedback to executives in Polaris, Satyam, ABB, Infosys, BARCO.
- Assessment Centre for the top team at BARCO, India
- Diagnose conflict and interpersonal issues for top management team of Hutch, Gujarat Circle
- Co-authored, developed, and administered 360 degree feedback to 300 CBSE school principals.
- Consulted with an engineering college, Tolani, Maritime Institute in their restructuring and reculturing exercise.
- Designed and provided 360 degree feedback to thirty senior level managers of Cairn Pvt. Ltd.
- Designed and provided 360 degree feedback to thirty senior level managers of Murugappa Group
- Consulted with a policy driven organization (PRS) which works as an information provider to the Members of Parliament of India. Was involved in a study of its impact and reach in the last two years of existence.
- Diagnose culture of TAJ Hotels
- Diagnose and measure engagement of DISHMAN Pvt Ltd.

Training and Competency Building

- Developed and delivered training programs on people related issues for large, small, national, multinational organization, schools, non-profit organizations, and government bodies. (at least worked with 50 plus organizations, bureaucracy, and 500 plus schools)
- Have worked with 700 plus school principals of Delhi Government, principals of all Navodaya Vidyalaya, all Army Schools in India, Indian schools in the Middle East.

Coordinated Management Development Program at IIMA

Currently

1. Leadership and Change Management. 5 day program for senior managers for the last twelve years
2. Enhancing Leadership Capacity and Potential. 4 day program for women leaders for the last twelve years

Coordinated in Past

3. Management Education Program (6 months)
4. Small and Medium Enterprise Program (2 weeks)